

## <u>Jefferson C. Knott</u> Education:

Loughborough College, England (undergraduate degree) M.A. Western Kentucky University Executive M.B.A., University of South Florida Harvard Business School - Multinational Senior Executive Program, Vesey, Switzerland

## Career path:

July 2012 Rejoined Sky Train on a advisory capacity.

In August 2008 Mr. Knott's book was released globally "Navigating the Health Care Maze.

April 2008, joined Sky Train Corporation (STC) as Executive VP of Global Business Development Consultant:

With knowledge of the world's need for improved transportation infrastructure at low cost; identified with this superior next generation of rearranged rail (monorail format) as the solution towards the worlds need for low energy consumption, lack of space on the ground and a solution for reducing loss of rider productivity and accidents. Have identified foreign initiatives where personal contacts will help implementation and developing action plans and assisting with establishing the new web site www.skytraincorp.com

2006 - Tintagel Holdings LLC, Chairman and President

Formed a global senior management level consulting company, for retail global startups, restructuring large retail companies and developing business alliances, via JVs, Franchises and Licenses.

Recognized in David Irvine's book "The Authentic Leader"

Tintagel Holdings LLC maintains the highest of global contacts from royalty to leading politicians and governments.

**1995-2008 Rooms To Go Corporation (RTG) - Vice President International:** In addition appointed President of RTG Japan..

A start-up furniture retailer, with a fabulous founding family, furniture retail industry record. My responsibility as Vice President of an International company into selective global markets via licensing/franchising arrangements at the highest global business levels and companies. Established a joint venture, in Japan, with a \$50 billion company, responsible for managing and developing the total business as an international start-up.

Developed global contacts of the highest level of management and well- known retail companies .

Recognized in David Irvine's book "The Authentic Leader"

**1994-1995 Jim Walter International Corp, President:** 

Restructured the building materials product company to a profitable entity. Company active in over 40 countries with 3 international affiliated companies.

Achieved profitable Sales growth.

Walter Corp is one of the largest building materials corporations in the U.S. **1974-1994 Johnson and Johnson, Multinational Health Care Corporation:** 

Marketing Director, International, Professional Products Sectors,

1994-elected to take early retirement.

1994-1991 Responsible for developing worldwide businesses of specific medical products in over 100 countries.

1991-1990-National Sales Manager, Brazil, developing the Professional Sector selected products in Brazil.

1990-1976-Export Sales Manager-Professional Sector.

1976-1974-U.S.Sales Associate-Professional Sector.

Winner of various national corporate sales achievement awards.

## **Company Boards:**

A member of the selected business leaders invited to serve on the Initiative for Global Development, one of the founders being William Gates Snr.-

Board of Trustees- University of Tampa; MOSI (Museum of Science and Industry); Tampa's Lowry Park Zoo.

Patel Foundation; Stewards Foundation; Stavros Advisory Board; Co-Chairman Healthy Together Former Chairman: Mayor's Global Business Committee; Hillsborough County Business Advisory

Board

Lectured Nationally on Global Business; Was twice winner - U.S. President's Award for Exporting Excellence?

Was awarded the Florida International Company of the Year Award winner for the Corporation's export measurable performances

Television interviews and panel discussions

Visiting professor and guest lecturer at Stetson University, University of South Florida and the University of Tampa; Guest speaker at global business conferences